

The **Anderson** Group

Founded in 1985, The Anderson Group is an operationally-oriented private equity investment firm focused on acquiring control positions in companies at the lower end of the middle market. Anderson specializes in three types of transactions: turnaround opportunities, special situation investments and recapitalizations. Anderson is not an institutional fund; rather, it invests its own committed capital. As such, Anderson is able to avoid investment approval processes, mandates and holding periods. Thus, Anderson can offer a faster approval/transaction process, certainty to close, flexibility in equity ownership and an ability to invest throughout the capital structure that other firms and funds often cannot.

Deal Size:

- Minimum: \$10M Revenue / \$1M EBITDA
- Maximum: \$100M Revenue / \$8M EBITDA

Industry Focus:

Manufacturing, Distribution, Service

Unique Niche:

We seek to execute investments where we can partner with management to effect change in their business, often leading us to focus on investment opportunities that do not meet the criteria of typical financial buyers as we tend to focus on situations where value-creation opportunities may not be readily apparent in light of current operating performance.

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Geographical Limitations:

Headquartered in the US for new platform investments, although our businesses can have significant operations internationally. We will entertain add-on investment opportunities that are headquartered outside of the US.

Usual/Typical Deal Terms:

Control investments; however, Anderson is committed to developing a prudent capital structure for each acquired company that best suits the needs of both the company and its management.